Life's Good.

Q1 `FY27

Earnings Release

13th August 2026

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Q1`FY27 Performance & FY`27 Outlook

Q1`FY27 Performance

A Quarter of Outperformance: Delivered **strong quarterly performance since listing with** revenue from operations of Q1`FY27 at ₹72.33 Bn, (YoY change +15.5%), driven by volume & value led growth. Further Export delivered growth complementing domestic demand supported by growing consumer shift towards feature-rich, higher value and energy efficient products

EBITDA margin expanded by 106 bps YoY to 12.5%, driven by operating leverage at higher volumes, premium mix & strong Home Entertainment demand.

Balanced growth across our Diversified Portfolio of H&A & HE segment. Growth was underpinned by superior demand fulfilment & channel execution

FY`27 Outlook

We remain constructive on the outlook for FY`27, with demand momentum intact across segments, anchored by a strengthening product mix, export ramp-up and the scale-up of our B2B and AMC businesses. While geopolitical and macroeconomic headwinds continue, we are actively protecting our margin trajectory through pricing discipline, operational efficiencies, and localization. Our diversified growth engines, combined with our proven execution capabilities, reinforce our confidence in delivering performance ahead of our FY`27 targets of mid-teen revenue growth and an early double-digit EBITDA margin.

Future Growth Strategies

Make In India

- Sri City plant scaling localized manufacturing to serve domestic and export demand
- Current manufacturing facilities in Noida and Pune are supporting production of the Premium and LG Essential series, strengthening localized capacity

Make For India

- Essential Series bringing LG quality to first-time buyers across underpenetrated Tier 2 & 3 markets
- B2B and high-profit Non-Hardware(AMC) businesses scaling as high-margin diversified growth engines

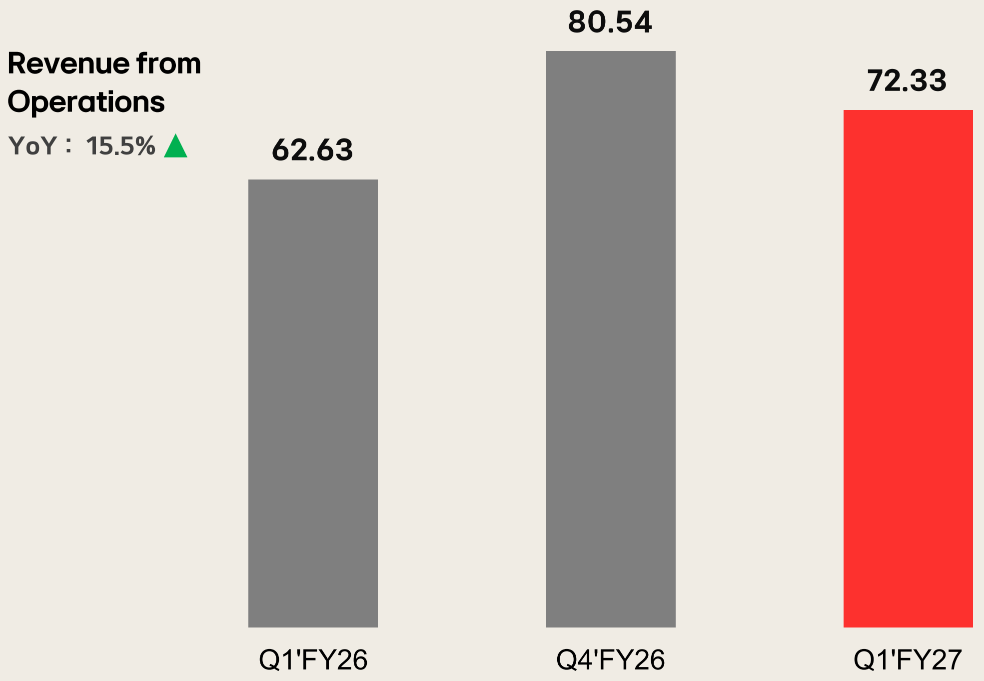
Make India Global

- Positioning India as LG's preferred export hub, leveraging cost competitiveness and scale
- Ramping up exports and new Sri city manufacturing facility will significantly expand this future vision.

Revenue from Operations / Profitability

Revenue from Operations / EBITDA (Unit : INR Billion)

	Q1'FY26	Q4'FY26	Q1'FY27
EBITDA %	11.4%	11.7%	12.5%
EBITDA	7.16 Bn	9.45 Bn	9.04 Bn



Performance by Segment (Unit : INR Billion)

		Q1`FY26	Q4`FY26	Q1`FY27	YoY	QoQ
Consolidated	Sales	62.63	80.54	72.33	+15.5%	-10.2%
	EBIT	6.26	8.44	7.92	+1.66	-0.51
	(%)	10.0%	10.5%	11.0%	+1.0%p	+0.5%p
H&A[1] Home Appliances & Air Solution	Sales	49.08	65.16	55.77	+13.6%	-14.4%
	EBIT	5.64	7.75	6.42	+0.78	-1.33
	(%)	11.5%	11.9%	11.5%	+0.0%p	-0.4%p
HE[2] Home Entertainment	Sales	13.55	15.37	16.57	+22.3%	+7.8%
	EBIT	2.12	2.06	3.15	+1.03	+1.09
	(%)	15.7%	13.4%	19.0%	+3.4%p	+5.6%p

1) **Home appliances and air solution :** Air Conditioners, Refrigerators, Microwave Ovens, Washing Machines, Dishwasher, Compressors, Water Purifiers and Air Purifiers
2) **Home entertainment :** Televisions (Flat panel, Signage, Projectors, Monitor TV), Audio Visual, Monitors and Personal computers
Note: The gap between total of H&A and HE and consolidated numbers are due to unallocated expenses

Earning Trend / Cash Flow

Earning Trend

(Unit : INR billion)

	Q1`FY26	Q4`FY26	Q1`FY27	YoY	QoQ
EBITDA	7.16	9.45	**9.04**	**1.88**	**-0.41**
Depreciation and Amortization	0.90	1.02	1.12	0.22	0.10
Finance costs	0.09	0.14	0.09	0.01	-0.05
Other income	0.74	1.01	0.95	0.20	-0.06
Profit Before Tax	6.92	9.31	**8.78**	**1.86**	**-0.53**
Tax expense	1.79	2.38	2.25	0.47	-0.13
Profit After Tax	5.13	6.93	**6.53**	**1.40**	**-0.40**

Cash Flow

(Unit : INR billion)

	Q4`FY26	Q1`FY27
Cash at the beginning of period	45.05	**44.76**
Cash flow from operating activities	3.04	**18.02**
Profit Before Tax	9.31	**8.78**
Depreciation	1.02	**1.12**
Others	-0.94	**-2.07**
Net Changes in working capital	-6.34	**10.20**
Cash flow from investing activities	-2.96	**-5.31**
Net (Increase)/Decrease in tangible assets	-3.66	**-6.18**
Interest income on deposits, Govt. Grant	0.70	**0.87**
Cash flow from financing activities	-0.34	**-0.37**
Repayment of lease obligation	-0.34	**-0.37**
Interim dividend	-	-
Effects of exchange rate changes on cash and cash equivalents	-0.03	**-0.04**
Net changes in cash	-0.29	**12.30**
Cash at the end of period	44.76	**57.07**

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H&A Home Appliances & Air Solution

Performance (Unit : INR Billion)

	Q1'FY26	Q2'FY26	Q3'FY26	Q4'FY26	Q1'FY27
EBIT % (EBIT Value) YoY : 13.8% ▲	11.5% (5.64)	8.2% (3.24)	4.0% (1.10)	11.9% (7.75)	11.5% (6.42)
Revenue from Operations YoY : 13.6% ▲	49.08	39.48	27.88	65.16	55.77

Q1`FY27 Performance

Revenue

Growth was driven by all categories, reflecting portfolio depth rather than seasonality alone. Alongside strong compressor-based demand, Washing Machines delivered equally robust growth. Premium large capacity products including French Door & SBS Refrigerators, 8kg+Washing Machines and Dishwashers recorded standout growth, while the LG Essential range scaled across volume markets validating our two-track strategy.

Profit

EBIT grew ~13.6% YoY to ~₹6.42 Bn, with margin holding firm at 11.5%. Growth was achieved despite absorbing elevated commodity prices and currency headwinds. Operating leverage on higher volumes, calibrated pricing and deepening localization benefits supported profitability through the quarter.

Q2`FY27 Outlook

Market

Demand trends remains favorable through the quarter, supported by monsoon-driven consumption of Washing Machines, alongside the commencement of festive season stocking. Pricing remained resilient as the industry successfully absorbed higher input costs through calibrated price actions

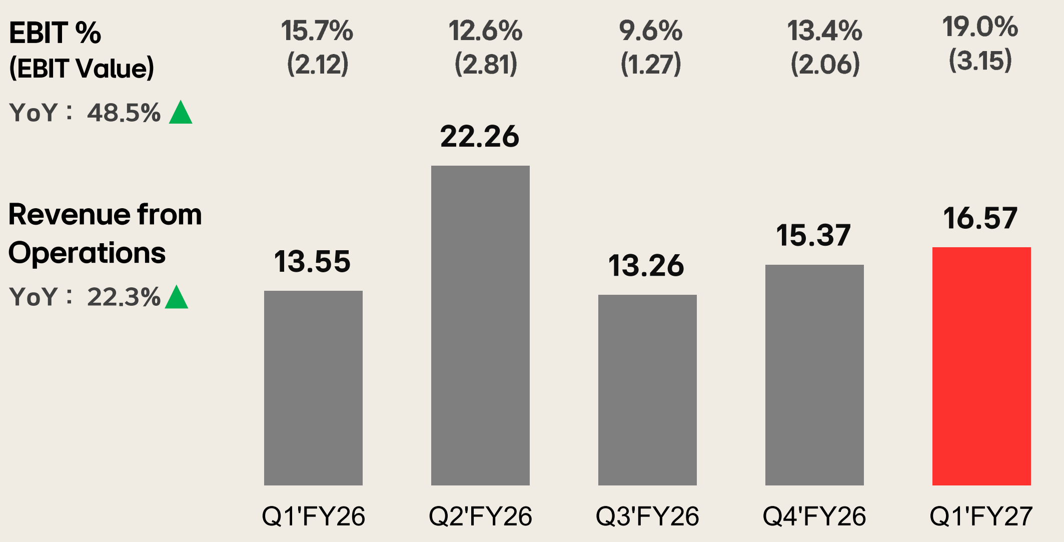
LGEIL

Building on strong momentum in Washing Machines & Refrigerators, with large-capacity Essential Series and new launches driving the next leg of growth. Premium portfolio continues to outpace industry trends with products like French Door Refrigerators and AI DD Washing Machines. Exports to fuel growth through premium rollout and Essential Series expansion into new geographies. These initiatives aim to deliver sustainable growth and margin expansion

Home appliances and air solution : Air Conditioners, Refrigerators, Microwave Ovens, Washing Machines, Dishwasher, Compressors, Water Purifiers and Air Purifiers

HE Home Entertainment

Performance (Unit : INR Billion)



Q1`FY27 Performance

Revenue

Televisions was the highlight of the quarter driven by a strong shift toward larger screens & premium technologies like OLED and QNED continued to strengthen our premium mix, while the sports event accelerated upgrade demand. Our proactive launches ensured market readiness and helped maximize the opportunity. In parallel, the ID business maintained strong momentum supported by government & institutional orders providing a second growth engine alongside in HE.

Profit

EBIT margin improved significantly YOY driven by continued premiumization with a richer product mix, normalization of promotional spend & improved cost structure in the ID business. Operating leverage from strong revenue growth and continued cost discipline further supported profitability through the quarter

Q2`FY27 Outlook

Market

The festive season is expected to be the key demand driver for the television category, with strong sell-out trend and early channel stocking beginning ahead of Onam, Durga Puja, and Diwali. Premiumization and large-screen adoption trends remain firmly intact, with consumer preference for larger TVs expected to continue

LGEIL

Well-positioned to capture festive season demand with an expanded large-screen and premium portfolio. New product introductions across QNED and OLED line-ups to strengthen category leadership. ID business momentum is expected to continue, supported by the electronic blackboard and second-generation Micro LED (MAGNIT) launches driving both sales growth and margin improvement.

Home entertainment : Televisions (Flat panel, Signage, Projectors, Monitor TV), Audio Visual, Monitors and Personal computers

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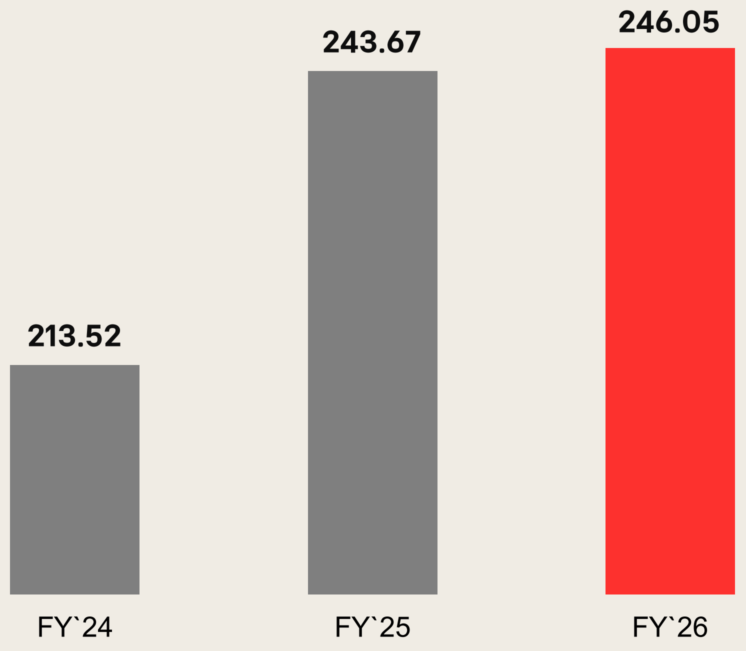
Revenue from Operations / Profitability

Revenue from Operations / EBITDA (Unit : INR Billion)

	FY`24	FY`25	FY`26
EBITDA %	10.4%	12.8%	9.8%
EBITDA	22.25	31.10	24.08



Revenue from Operations

YoY : 1.0% ▲

Performance by Segment (Unit : INR Billion)

		FY`24	FY`25	FY`26	YoY
Consolidated	Sales	213.52	243.67	246.05	+1.0%
	EBIT	18.61	27.30	20.12	-7.18
	(%)	8.7%	11.2%	8.2%	-3.0%p
H&A[1] Home Appliances & Air Solution	Sales	156.80	182.68	181.60	-0.6%
	EBIT	16.73	23.43	17.73	-5.69
	(%)	10.7%	12.8%	9.8%	-3.1%p
HE[2] Home Entertainment	Sales	56.72	60.99	64.44	+5.7%
	EBIT	6.88	9.31	8.27	-1.04
	(%)	12.1%	15.3%	12.8%	-2.4%p

1) Home appliances and air solution : Air Conditioners, Refrigerators, Microwave Ovens, Washing Machines, Dishwasher, Compressors, Water Purifiers and Air Purifiers
2) Home entertainment Televisions (Flat panel, Signage, Projectors, Monitor TV), Audio Visual, Monitors and Personal computers
Note: The gap between total of H&A and HE and consolidated numbers are due to unallocated expenses

Earning Trend / Cash Flow

Earning Trend

(Unit : INR billion)

	FY`24	FY`25	FY`26	YoY
EBITDA	22.25	31.10	24.08	-22.6%
Depreciation and Amortization	3.64	3.80	3.96	
Finance costs	0.29	0.31	0.41	
Other income	2.05	2.64	3.28	
Profit Before Tax	20.37	29.63	23.00	-22.4%
Tax expense	5.26	7.60	6.14	
Profit After Tax	15.11	22.03	16.85	-23.5%

Cash Flow

(Unit : INR billion)

	FY`24	FY`25	FY`26
Cash at the beginning of period	27.63	22.23	37.41
Cash flow from operating activities	16.65	16.54	17.21
Profit Before Tax	20.37	29.63	23.00
Depreciation	3.64	3.80	3.96
Others	-7.23	-9.87	-7.99
Net Changes in working capital	-0.13	-7.03	-1.75
Cash flow from investing activities	-0.20	-0.28	-8.56
Net (Increase)/Decrease in tangible assets	-2.40	-3.35	-11.72
Interest income on deposits, Govt. Grant	2.20	3.07	3.16
Cash flow from financing activities	-21.85	-1.06	-1.27
Repayment of lease obligation	-0.92	-1.06	-1.27
Interim dividend	-20.93	-	-
Effects of exchange rate changes on cash and cash equivalents	0.00	-0.01	-0.03
Net changes in cash	-5.40	15.19	7.35
Cash at the end of period	22.23	37.41	44.76

Ratios / Balance Sheet

Ratios

	FY`24	FY`25	FY`26
Return on Capital Employed	45%	43%	25%
Return on Net Worth	40%	37%	22%
Net Working Capital Days	16	21	29

Balance Sheet

(Unit : INR Billion)

	FY`24	FY`25	FY`26
Assets	84.98	115.17	136.36
Current Assets	66.58	95.41	107.58
Cash and Cash equivalents	22.23	37.41	44.76
Inventory	23.97	30.31	29.62
Other Current Assets	20.38	27.68	33.20
Non-Current Assets	18.40	19.76	28.78
Liabilities	47.26	55.47	59.71
Current Liabilities	41.87	48.98	51.70
Non-Current Liabilities	5.40	6.49	8.01
Equity	37.72	59.70	76.66

Thank you

https://www.lg.com/in

Appendix

Statement of Financial Results

Sales / Profits by Segment

Statement of Financial Results

Particulars (Unit : INR million)	Q1`FY26	Q4`FY26	Q1`FY27
Revenue from operations	62,629	80,536	**72,334**
Other income	744	1,011	**947**
Total income	63,374	81,546	**73,281**
Expenses			
Cost of materials consumed	39,314	42,245	**45,371**
Purchases of stock-in-trade	5,545	5,398	**6,779**
Changes in inventories of finished goods, stock-in-trade & work-in-progress	(2,027)	9,894	**(2,536)**
Employee benefits expense	2,536	2,348	**2,787**
Finance costs	85	138	**91**
Depreciation and amortization expense	902	1,016	**1,118**
Other expenses	10,099	11,197	**10,890**
Total expenses	56,454	72,236	**64,500**
Profit before tax	6,920	9,310	**8,781**
Tax expense			
- Current tax	1,768	2,487	**2,396**
- Current tax expense relating to previous year	-	-	**-**
- Deferred tax	19	-104	**(144)**
Total tax expense	1,787	2,383	**2,252**
Profit after Tax	5,133	6,927	**6,529**

Sales / Profits by Segment

Particulars (Unit : INR Million, %)		Q1`FY26	Q2`FY26	Q3`FY26	Q4`FY26	Q1`FY27	Change	
							YoY	QoQ
Home Appliances & Air Solution	Revenue	49.08	39.48	27.88	65.16	55.77	13.6%	-14.4%
	EBIT	5.64	3.24	1.10	7.75	6.42		
	(%)	11.5%	8.2%	4.0%	11.9%	11.5%		
Home Entertainment	Revenue	13.55	22.26	13.26	15.37	16.57	22.3%	7.8%
	EBIT	2.12	2.81	1.27	2.06	3.15		
	(%)	15.7%	12.6%	9.6%	13.4%	19.0%		
Consolidated	Revenue	62.63	61.74	41.14	80.54	72.33	15.5%	-10.2%
	EBIT	6.26	4.54	0.85	8.44	7.92		
	(%)	10.0%	7.4%	2.1%	10.5%	11.0%		