



## **FOR IMMEDIATE RELEASE**

# **LG ELECTRONICS AND AUTANI JOIN FORCES TO DELIVER ROBUST WIRELESS SMART LIGHTING SOLUTION**

*LG LED Lighting Fixtures and Autani Wireless Building Controls  
Provide Seamless Wireless Management Network*

**PHILADELPHIA, May 9, 2017** — Leveraging their complementary capabilities, LG Electronics USA and Autani have joined forces to create an ecosystem designed to transform the way building operators and owners are running their facilities and optimizing energy management. LG's LED Fixtures with ZigBee® HA wireless controls are now certified to work on Autani's EnergyCenter™ software platform out of the box, creating a comprehensive wireless network that helps to create smart buildings that can be managed and monitored based on real-time information.

With this platform, LG and Autani are responding to challenges in the industry and offering clarity in a complicated arena. Building managers are under tremendous pressure to reduce energy costs and report results. Benchmark data, long unavailable, is increasingly used to compare operating cost characteristics of diverse buildings, while effective management of energy without compromising occupant comfort and functionality requires a digital transformation that is seamless and easy.

LG's ZigBee HA wireless control-enabled fixtures and Autani's EnergyCenter™ software platform work together to create a fully managed system, so customers can enjoy immediate energy savings from daylight harvesting, occupancy sensing and scheduling, as well as optimized light levels and the convenience of secure IoT integration. Beyond working closely together to certify product interoperability, LG and Autani also provide support to ensure each customer has a successful implementation.



As an additional layer to the alliance, LG will also be reselling the full line of Autani control equipment, including a special LG ZigBee version of Autani's Manager Appliance. With this unique resale approach, LG is the only lighting manufacturer that can provide a full suite of lighting and energy management system controls to customers in a one-stop shop.

"Efficiency, sustainability and innovation are at the forefront of each business decision at LG. We wanted to accelerate and optimize smart controls for our clients, which is why we chose to integrate Autani's EnergyCenter with LG's LED Lighting fixtures," said Sean Lafferty, head of LG's U.S. LED lighting business. "LG and Autani's solution allows our customers to maximize their controls investment by integrating more intelligent building controls and LED lighting that can be managed and maintained on one seamless wireless network for maximum convenience."

"Combining Autani's best-in-class IoT solutions with LG's innovative LED Lighting fixtures creates a comprehensive platform that gives customers the exact technology they need for any situation, as well as faster payback on their investment," said Jim Seabury, CEO of Autani's parent company Enterprise Solutions. "The system's flexibility sets the stage for a single solution that manages all energy consumption in a building and provides immediate ROI to our customers through energy savings."

Attendees at this week's LIGHTFAIR International 2017 lighting industry trade show will have an opportunity to see the LG/Autani wireless network solution in LG Electronics' booth #925. For more information on LG and Autani products, please visit [www.lglightingus.com](http://www.lglightingus.com) and <http://www.autani.com/>, respectively.

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### **About LG Electronics USA**

LG Electronics USA Inc., based in Englewood Cliffs, N.J., is the North American subsidiary of LG Electronics, Inc., a \$48 billion global force and technology leader in home appliances, consumer electronics and mobile communications. LG Electronics sells a range of stylish and innovative home entertainment products, mobile phones, home appliances, commercial displays, air conditioning systems and solar energy and LED lighting solutions in the United States, all under LG's "Life's Good" marketing theme.

### **About Autani LLC**

Autani, LLC ([www.autani.com](http://www.autani.com)) is a Building Automation Provider with a proven track record of reducing energy consumption. At the core of our product offering is EnergyCenter, a building management platform that connects Lighting, Metering, HVAC, Refrigeration and Sensors to control, monitor and verify energy consumption through a single, powerful system with either wireless or wired connectivity. For existing and new properties of nearly any size, Autani's easy-to-understand energy dashboard and EnergyCenter software validate how much, where and when energy is being saved at all times. A pioneer in the Internet of Things movement, Autani has been developing and delivering IoT solutions since 2007. Autani was founded in 2006 and is based in Columbia, MD.

#### *Media Contacts:*

LG Electronics USA

Kim Regillio  
847 941 8184  
[kim.regillio@lge.com](mailto:kim.regillio@lge.com)

Jacqueline Goense  
312 397 6011  
[Jacqueline.goense@lg-one.com](mailto:Jacqueline.goense@lg-one.com)

Autani

Kristina Kunkle  
443 320 2233  
[Kristina.kunkle@autani.com](mailto:Kristina.kunkle@autani.com)